



# Introducing Exabeam

The Industry's Leading Platform for AI-Driven Security Operations

---

# Exabeam



The Leading  
AI-Driven  
Security  
Operations  
Platform



## CAPABILITIES

SIEM, UEBA, SOAR,  
Insider Threat, TDIR,  
Compliance



## STABLE & SCALABLE

**99.9%**  
Platform  
Uptime

**500+**  
TB Daily Peak  
Ingestion



## INNOVATION

**25** Cybersecurity  
patents, the  
majority are for AI



## GLOBAL CUSTOMERS

**620+**



## RECOGNITION

5x Leader of  
the Gartner MQ

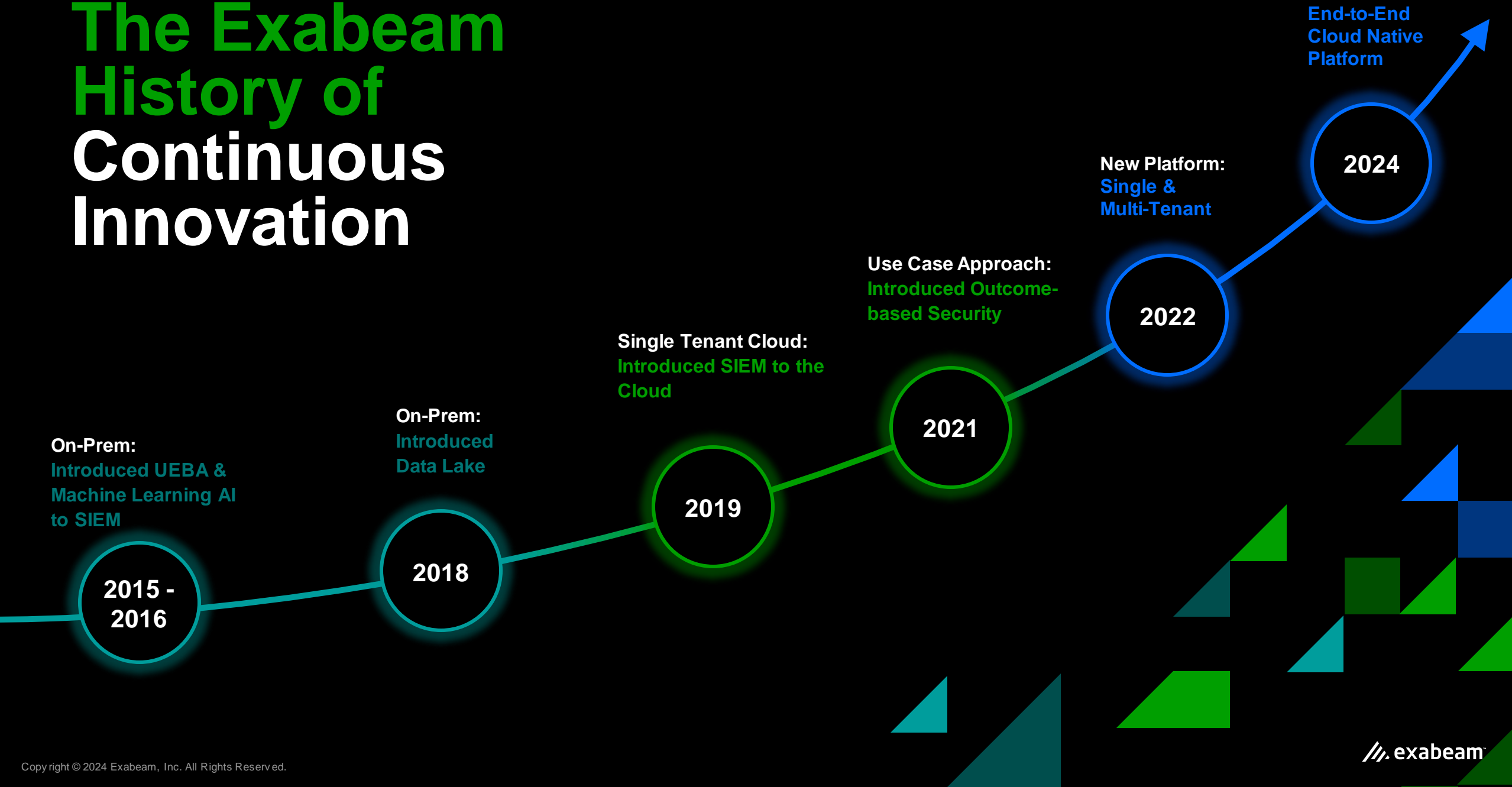


## IMPACT

**>1,800**

Behavioral rules & AI models  
for unparalleled detections

# The Exabeam History of Continuous Innovation



# Solve TDIR Challenges

## REPORT FINDINGS



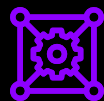
**Investigations were too slow**



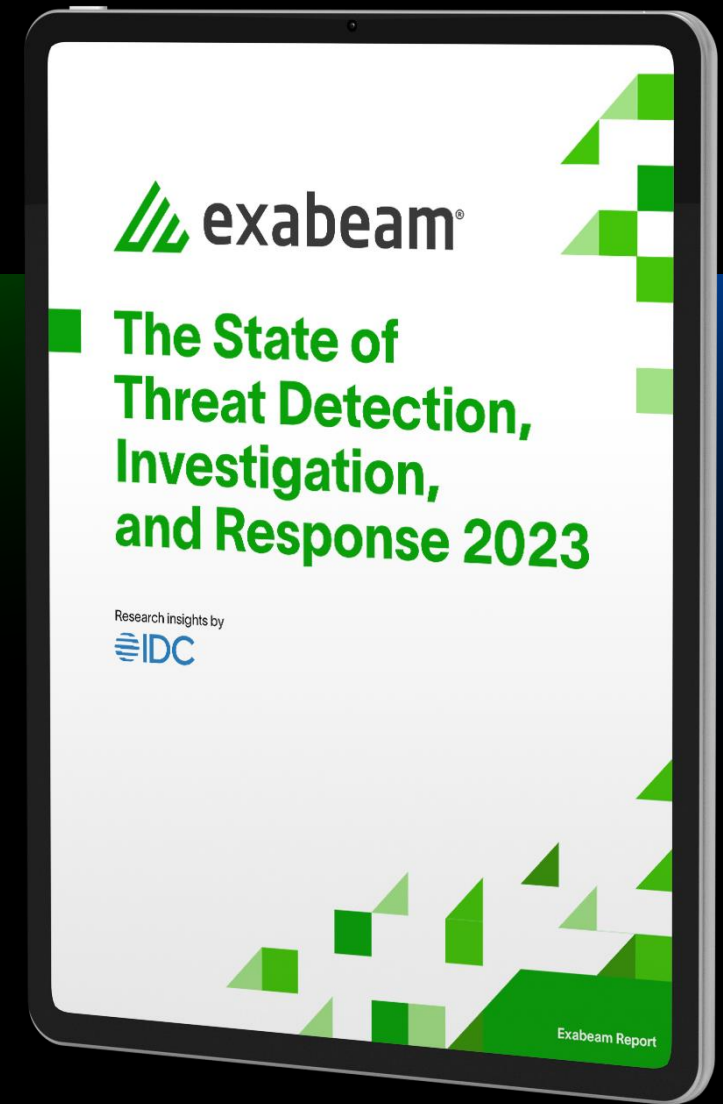
**Limited visibility across their environment**



**They lacked incident response knowledge**



**They needed automation across the TDIR workflow**



# What makes Exabeam Unique?

## DIFFERENTIATORS



Exabeam was the first to put AI and machine learning in our products to deliver behavioral analytics on top of SIEM.

### TIME-TO-VALUE

Detected blind penetration test during first two-weeks in production. Untrained SOC analysts were able to detect, triage, and remediate in 15 minutes using AI-driven risk detection out of the box rules

- ✓ Global Technology
- ✓ Logistics and Financial Services Provider



Exabeam is the only company that baselines and understands normal behavior so you can identify the abnormal and take action.

### INSTANT ROI

Understanding what was normal vs. abnormal saved \$2M in password reset support ticket costs. A savings of 60,000 hours/year in employee productivity; 180,000 hours in 3 years

- ✓ Global Technology Solutions Provider



Exabeam is the only vendor who has a product that can look at and take in all your data at scale and match it to outcomes.

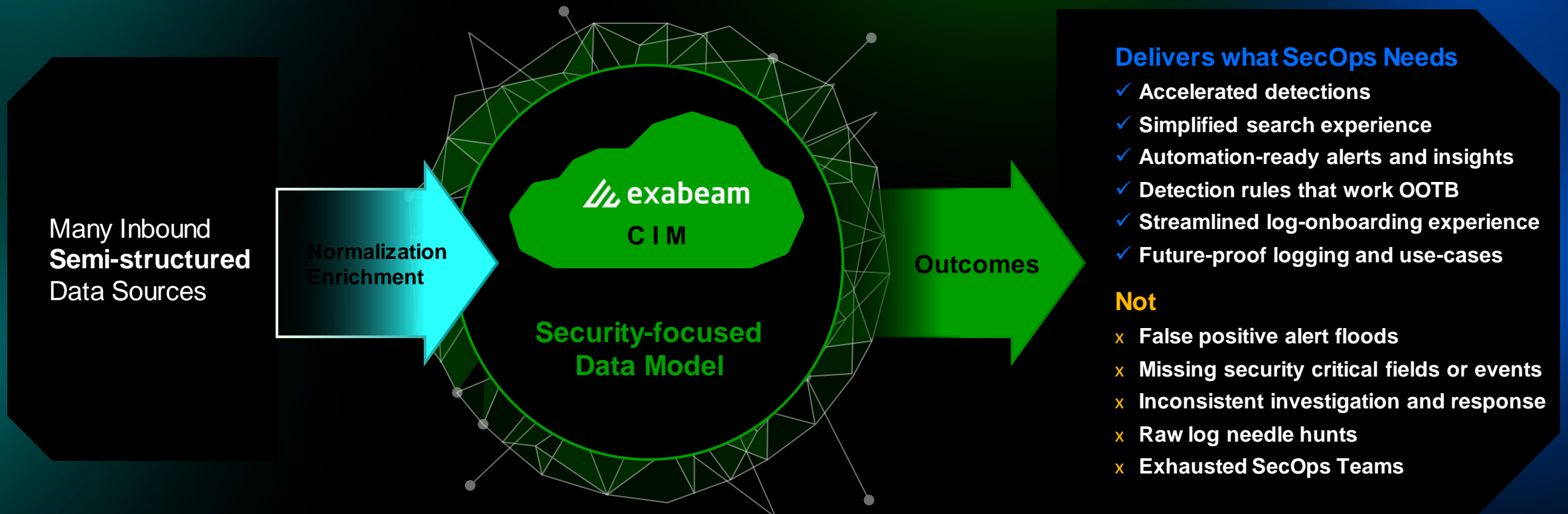
### REAL SECURITY OUTCOMES

Able to identify security blind spots with automated mapping of data sources to security outcomes. Using hard data from Exabeam to onboard data sources and plan for new Exabeam expansions

- ✓ Regional Healthcare Provider

# The Exabeam Common Information Model (CIM)

SECRET SAUCE TO DELIVERING EFFECTIVE AI-DRIVEN SECURITY OPERATIONS



Weak information models can't deliver AI-Driven insights

# Exabeam leads in AI/ML in this Market

AI-DRIVEN SECURITY INTELLIGENCE FOR 10+ YEARS

## Exabeam Analytics AI/ML

Established  
Leader

- ✓ Pioneered anomaly detection via ML (UEBA)
- ✓ Threat detection and prioritization
- ✓ Near real-time across all data sources
- ✓ ML monitoring of log source health / volume
- ✓ Only viable solution to insider threats and compromised credentials

## Exabeam Copilot GenAI

New

- ✓ Conversational experience
- ✓ Powerful, natural language prompted search
- ✓ Threat explainers
- ✓ Faster threat hunting
- ✓ Easier on-boarding with less training



Find the Blind Spots  
Traditional Security  
Defenses Miss

AI-Driven Security  
Operations Platform

Password Spray

Credential Stuffing

Dormant Accounts

Account Manipulation

Data Exfiltration

Audit Tampering / Data Destruction

Compromised Credentials

Privilege Escalation

Insider Threats

Excess Permissions

Misconfiguration / Data Leak

Credential-Based Supply Chain Attacks



# Meeting you where you are

MODULAR PLATFORM

---

Augment



Using a SIEM / data lake, but need to augment or add **Insider Threat** capabilities with an advanced AI-Driven Security Operations Platform with continuous risk scoring and behavioral anomaly detection

---

Full SIEM



Outgrown capabilities of your current **SIEM** or don't have a **SIEM** and need an AI-Driven Security Operations platform that includes SIEM, advanced analytics, and automation

## Inbound data sources

Cloud infrastructure  
SaaS Apps  
On-prem Apps  
Authentication / Access  
Cloud Security  
Data Security  
Email Security & Management  
Endpoint Security  
Firewalls  
Network Security  
Physical Access & Monitoring  
Risk Management  
SIEM  
Threat Intelligence Platform  
Utilities / Other  
VPN / ZTNA



## Security Operations Platform

Security-focused Data Model

### Threat Detection

- User Entity & Behavioral Analytics (UEBA)
- Prioritization
- Risk Scoring
- Correlation

### Ingestion Pipeline

- Intelligence
- Enrichment
- Context

Artificial Intelligence  
Machine Learning

### Investigation

- Rich Event Timelines
- Interactive AI Co-pilot
- Reporting and Dashboards

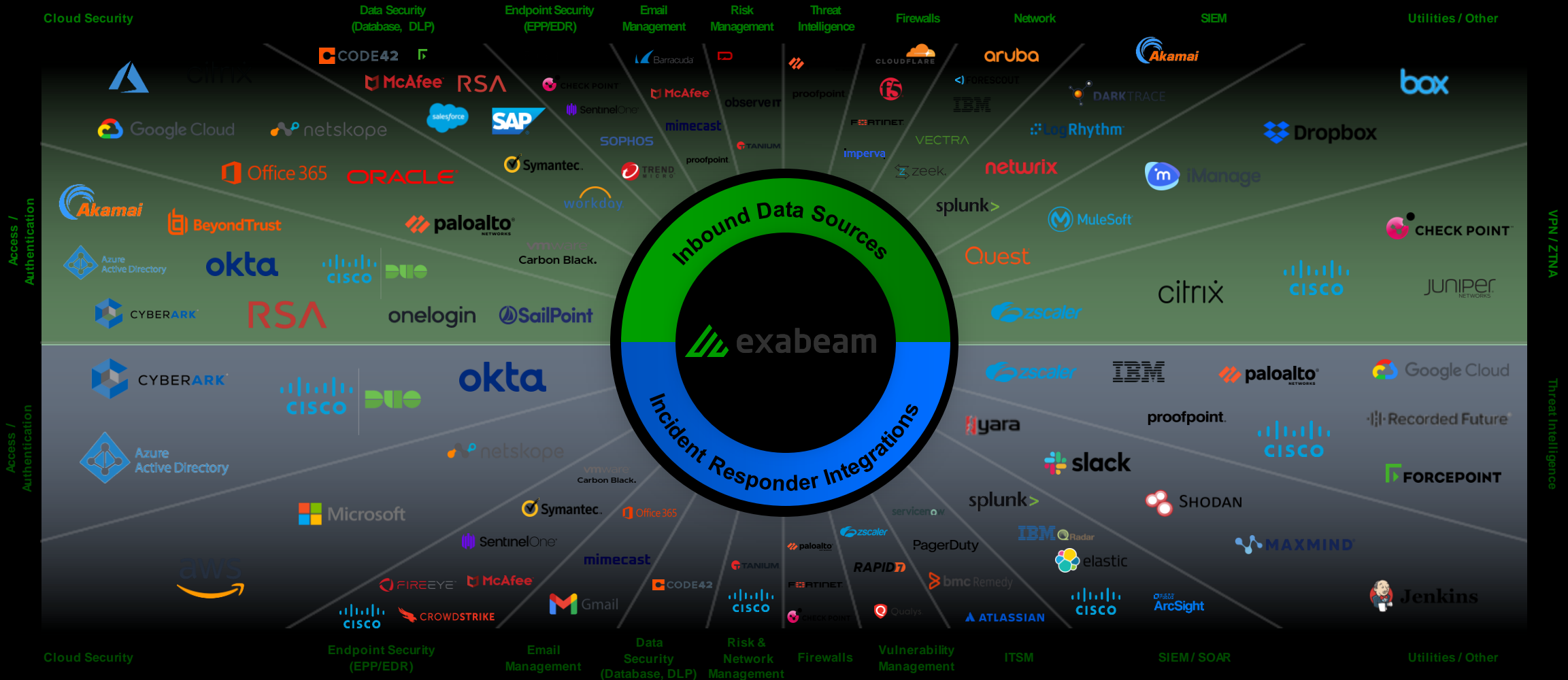
### Response

- Automation Management (SOAR)
- Platform automation
- Third-party automation

## Incident response integrations

Authentication / Authorization  
Cloud Security  
Data Security  
Email Security & Management  
Endpoint Security  
Firewalls  
Forensics & Malware  
Incident Response Services  
ITSM  
Network Security  
Risk Management Software  
Security Information & Orchestration  
SIEM  
Threat Intelligence Platform  
Utilities / Other  
Vulnerability Management  
Web Security & Monitoring

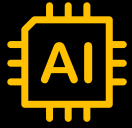
# Robust ecosystem with ~700 integrations



Note: Integrations shown are only a select number of connections we have built

# Why Exabeam?

## CUSTOMER TESTIMONIALS



**Enables efficient search at scale.**

“Exabeam has solved the struggles with searching at scale. I run the search, and the results show before I can get out of my chair.”

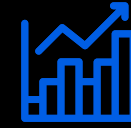
- ✓ Banking and Financial Services Provider



**Detects insider threats with UEBA.**

“We discovered abnormal access behavior and stopped a leaver from stealing confidential company information.”

- ✓ Global Manufacturer and Services Provider



**Easy to use and build automations.**

“We found IBM and Splunk too time-intensive and required too much manual intervention to do investigations.”

- ✓ International Footwear and Accessories Brand

**Thank you  
for your  
time today**

